

2017 Annual Report

Dear Friends of Orphans Africa,

Orphans Africa continues to operate a tight ship in the US, and our funding going to Tanzania is again on the upswing. Our ability to leverage your contribution with those of our supporters in Tanzania creates a dynamic and effective platform to better the lives of children. We provide education, food, clean water, medical insurance, housing, and love!

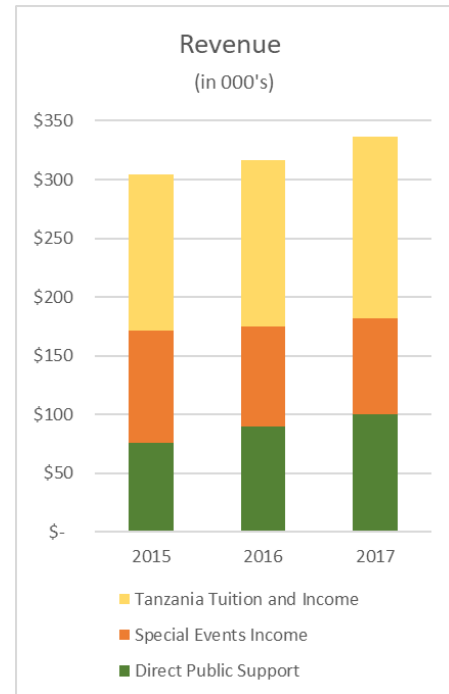
In 2017, total income increased 6% to \$186,400 compared to \$175,100 in 2016. The funding we sent to Tanzania increased 20% to \$103,000 in 2017 from \$86,000 a year ago. In addition, our in-country revenues from tuition in 2017 grew 9% to \$154,600 in 2017 from \$141,700 in 2016. With these funds, we have educated, on average, 242 orphans and destitute students per year for the last 3 years.

OA's self-sustaining model for the schools is designed to provide education to some of the poorest children on earth, while generating sufficient revenues from tuition from families that can afford it. In addition to tuition fees, several of our schools have agricultural production that supplements nutrition for the children and generates revenue for the schools. OA's high-quality education convinces paying parents to send their kids to come to your schools enabling orphans to come for free. Over the past 3 years, Tanzanian parents paid \$430,400 to support your schools.

The in-country revenues are possible because of the infrastructure we have built that provides the comprehensive and successful educational system we have operated for more than a decade. In 2017, we accomplished a great deal including the following projects:

- Completed the Mwaji Boys' Dormitory, some furnishings and a new restroom facility;
- Completed the kitchens and dining hall furnishings and equipment at 2 schools;
- Started the Isandula Vocational College driving program;
- Provided medical insurance for 181 orphans;
- Built barns for goats, chickens, cows, pigs and hives for bees for self-sustaining income and nutrition;
- Installed solar power improvements;
- Rebuilt Mwaji School toilet;
- Significantly reduced diarrhea illness with clean water from the deep drilled well;
- Resupplied laboratory chemicals;
- Built replacement roof for a science laboratory after a storm tore off the existing roof;
- Provided food support for children ages 3 to 18.

We really do run a lean organization. Our core operating expenses, excluding special event program costs, run about \$4,400 a month. The major expenses are payroll costs for our part-time administrative manager, printing, postage, software, contract services and rent. Our administrative manager, volunteers and bookkeepers have



provided exceptional help in our organizational management and accounting work. Without their help, we could not accomplish all the work we do.

We have great partners in Tanzania working together with you to educate the orphans. Not only do they provide financial support from tuition to our schools, they also help maintain the facilities and work with us to build new infrastructure. To save money, they even learned how to make bricks to build the dining hall. These folks make a huge difference in our schools and are great supporters of our students.

Thank you so much for supporting our schools and our students. We look forward to seeing you at our Benefit Auction each March and at our Zog's events in August. To our financial contributors, our volunteers and our board members, we thank you for all you do.

Sincerely,



Carl Gann
Volunteer President

Orphans Africa							
Profit and Loss							
January 2013 - December 2017							
	Jan - Dec 2013	Jan - Dec 2014	Jan - Dec 2015	Jan - Dec 2016	Jan - Dec 2017		Total
Income							
4000 Direct Public Support		\$ 0			\$ 357		\$ 357
4010 Individ, Business Contributions	\$ 47,140	\$ 70,251	\$ 75,981	\$ 89,472	\$ 99,651		\$ 382,494
Total 4010 Individ, Business Contributions	\$ 62,070	\$ 102,127	\$ 75,981	\$ 89,472	\$ 99,651	11%	\$ 429,301
Total 4000 Direct Public Support	\$ 62,070	\$ 102,127	\$ 75,981	\$ 89,472	\$ 100,008	12%	\$ 429,658
Total 4100 Donated Goods & Services	\$ 15,866	\$ 13,195	\$ 3,600	\$ 250	\$ 0	-100%	\$ 32,912
Total 5800 Special Events Income	\$ 112,414	\$ 137,669	\$ 95,452	\$ 85,402	\$ 81,837	-4%	\$ 512,774
Total Income	\$ 190,351	\$ 252,991	\$ 175,033	\$ 175,124	\$ 186,410	6%	\$ 979,909
Gross Profit	\$ 190,351	\$ 252,991	\$ 175,033	\$ 175,124	\$ 186,410	6%	\$ 979,909
Total 8100 Operations	\$ 21,540	\$ 15,411	\$ 11,026	\$ 9,582	\$ 10,088	5%	\$ 67,647
Total 8200 Facilities and Equipment	\$ 12,000	\$ 12,495	\$ 10,213	\$ 9,585	\$ 8,453	-12%	\$ 52,747
Total 8300 Travel and Meetings	\$ 265	-\$ 226	\$ 2,712	\$ 0	\$ 0		\$ 2,750
Total 8500 Other Types of Expenses	\$ 1,963	\$ 893	\$ 1,364	\$ 1,405	\$ 995	-29%	\$ 6,620
8700 Special Events Expenses	\$ 5,037	\$ 1,067	\$ 0	\$ 60	\$ 1,300		\$ 7,464
Total 8700 Special Events Expenses	\$ 56,406	\$ 71,417	\$ 27,527	\$ 22,123	\$ 22,006	-1%	\$ 199,478
Total 8800 Restricted Funds Expenses	\$ 11,724	\$ 327	\$ 0	\$ 10,000	\$ 5,000	-50%	\$ 27,051
Total 8900 Programs Expense	\$ 90,972	\$ 98,014	\$ 78,876	\$ 85,924	\$ 102,972	20%	\$ 456,758
Total Expenses	\$ 196,087	\$ 248,855	\$ 173,103	\$ 162,449	\$ 181,922	12%	\$ 962,416
Net Operating Income	-\$ 5,736	\$ 4,136	\$ 1,930	\$ 12,675	\$ 4,488	-65%	\$ 17,493
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Tanzanian School Income from Tanzanians 2015-2017 in Shillings								
Year	Marilynn	Mwaji	MOP Mbozi Nursery and Isandula Nursery	Isandula Vocational College	Isandula Nursery			
						Totals 2015-17	In US Dollars	
2015	TZS 226,660,500	TZS 35,750,000	TZS 3,600,000	TZS 0	TZS 0	TZS 266,010,500	\$133,005	
2016	TZS 269,250,000	TZS 24,053,000	TZS 4,300,000	TZS 0	TZS 0	TZS 297,603,000	\$141,716	
2017	TZS 296,100,000	TZS 39,268,400	TZS 3,450,000	TZS 1,400,000	TZS 0	TZS 340,218,400	\$154,645	
Total	TZS 792,010,500	TZS 99,071,400	TZS 11,350,000	TZS 1,400,000	TZS 0	TZS 903,831,900	\$430,396	
Average/yr	TZS 264,003,500	TZS 33,023,800	TZS 3,783,333.33	TZS 1,400,000	TZS 0	TZS 301,277,300		
Ave. Orphans/Yr	65	100	23	9	45	242		